RB LOGISTICS: AIR AND SEA

SUPPLIER TRAINING (SEA FREIGHT SUPPLIER)



Agenda

- 1. TMC and TMS
- 2. Definition of Terms & Implementation steps
- 3. How to announce your transport order demand?
- 4. FCL specifics
- 5. Communication with TMC



TMC&TMS

Transport Management
Center

Transport Management System

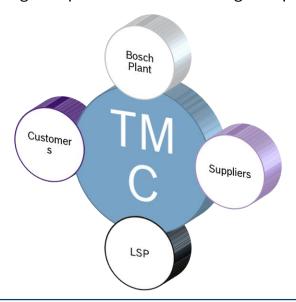


Supplier training document What is Bosch TMC and TMS?

"BOSCH TMC"

= Transport Management Center

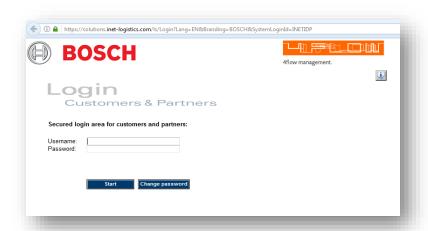
 TMC is a cross-divisional unit that is pre-planning, optimizing and coordinating transports as well as handling transport exceptions.



"TMS"

= Transport Management System

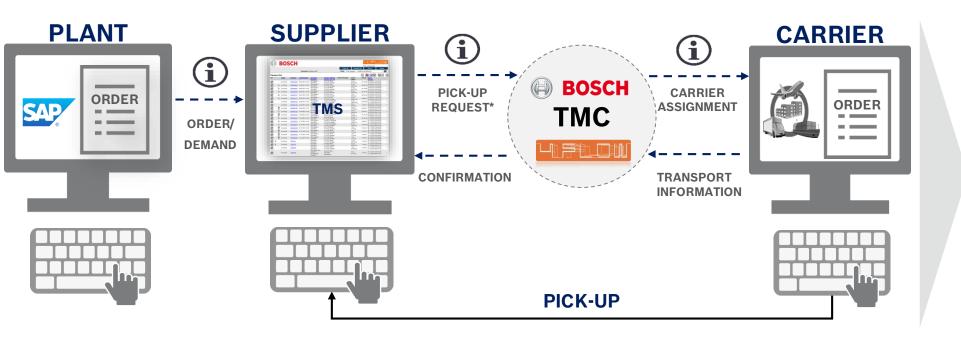
- TMS is an IT system with a web-based user interface
- Transports are ordered and managed in the TMS
- BOSCH plants, suppliers, carriers work with the TMS



All TMC pick-ups to be ordered via the TMS system!



Supplier training document Overview of future setup



New process for transport operations only

No change in:

- ordering process
- alignment of delivery quantity
- alignment of part numbers
- required income date at Bosch plants

PLACE YOUR TRANSPORT ORDER DIRECTLY IN TMS (NOT TO THE CARRIER!)



Supplier training document TMC Sea and Air Project - Introduction

Different transport modes in TMC Scope

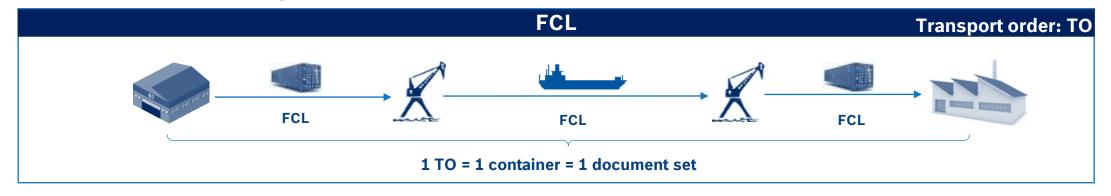




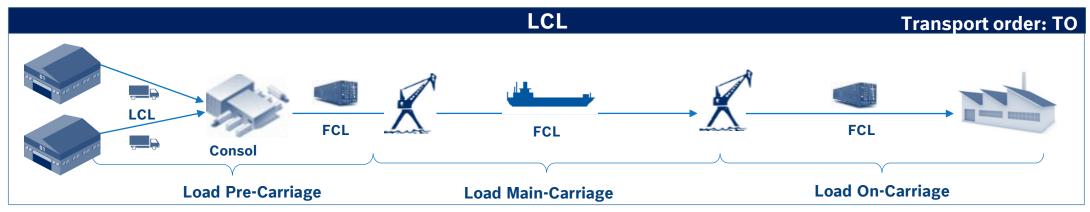
DEFINITION OF TERMS & IMPLEMENTATION STEPS



Supplier training document Load and Transport order (TO) / FCL & LCL



Transport: defined between pick-up and delivery (e.g. Supplier→ Port, operated with a truck) **Route:** contains all transports between supplier and destination

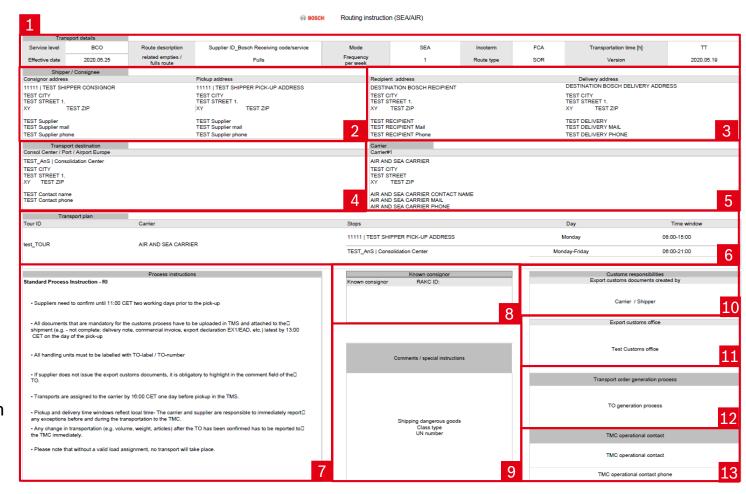




Supplier training document

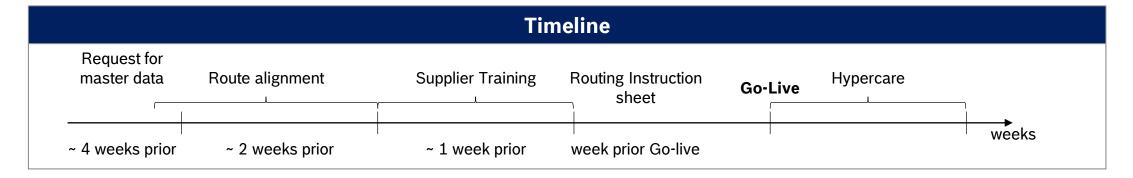
Routing Instruction

- Service level, Go-live date, Incoterm, Frequency, transport time
- Consignor address and contact person Pick-up address and contact person
- Recipient address and contact person Delivery address and contact person
- 4 Hub information
- 5 Carrier information
- 6 Agreed pick-up days and time windows
- Process instructions further important information for operation of this route
- 8 Known Consignor details
- 9 Comments
- 10 Customs responsible
- **11** Export customs office
- 12 Transport order process
- TMC operational contact for exception management & operational questions





Supplier training document Implementation steps



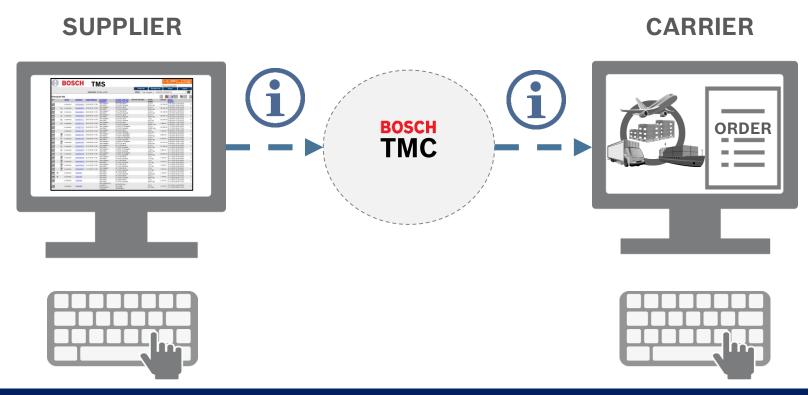
Description

- Initial contact & request for master data
 - Information email by plant
 - Gathering of master data from supplier (Contact person, Pickup address, Possible pick-up days, part & packaging information, Incoterm)
- Route alignment
 - Agreement of relevant Route details (Pick-up and delivery days → transit time, Transportation mode, Carrier, Equipment, Effective date)

- Supplier training
- Routing Instruction sheet
 - Official confirmation of agreed route details send by TMC
- Go-Live
 - Based on agreed route details
- Hypercare
 - Availability of special staff for assistance during first transport



Supplier training material Use TMS to request transport

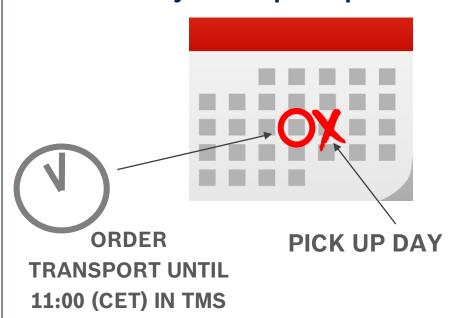


PLACE YOUR TRANSPORT ORDER (TO) DIRECTLY IN TMS (NOT TO THE CARRIER!)

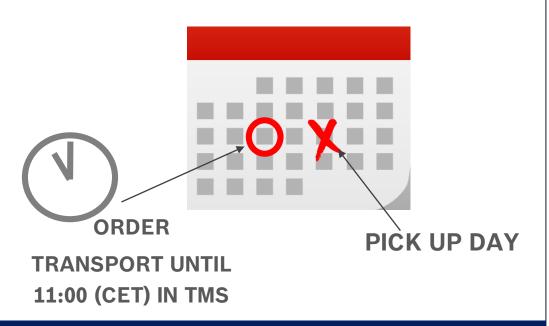


Supplier training material Release your TO before the cut-off

- ▶ IF YOU HAVE A BCO SHIPMENT
- ► Release 1 day before pick-up

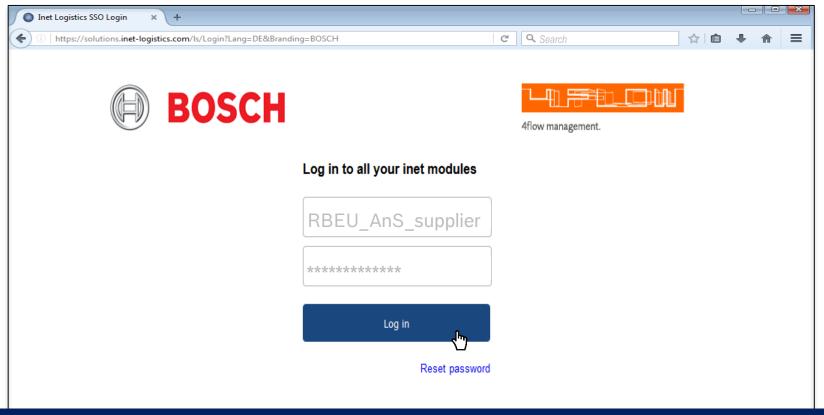


- ► IF YOU HAVE A SHIPMENT TO FLORENCE
- ► Release 2 day before pick-up



IF NO ORDER IS RELEASED UNTIL THE CUT OFF TIME IN TMS
- NO TRANSPORT CAN BE ORGANIZED!

Supplier training material Use your AnS (Air and Sea) account



MANUAL TO IS NOT ALLOWED TO BE CREATED FOR SEA & AIR SHIPMENTS



Supplier training material Sea and Air TO types

Conditions
Standard process

TO type

Description

Standard TO

 \cap

- TO automatically created according to the defined pick-up days (same pick-up days as call-off)
- Prefilled with consignor & recipient information → "empty TO"
- Packaging & article information need to be filled (available as master data)

Exceptional process

Manual TO

- Exceptional process: Late delivery, Unplanned airfreight, Short-term order of BOSCH
- Consignor & Recipient as well as packaging & article information need to be filled (available as master data)



Transport pick-up date Supplier training material Monday Friday Tuesdav Monday New transport ordering process - BCO Wednesday Tuesday Thursday Wednesday PUT Label with TO on Friday Thurday aoods Friday Saturday Upload of documents Sunday Friday (MRN, Invoice, Delivery note, EX1, ABD... etc.) **Automatically created** TO release TO Update mail → TO-update with final figures TOs in TMS at 11 am cut-off* 11 am (HU + Articles + MRN** no.) (3h before latest CUT OFF for upload: 13:00 (CET) Pick-up TO Update)

Pick-up day -1

CET - Central European Time

All TOs have to be released (saved) by 11 am day before pick-up.

Pick-up day -2

- After releasing (saving) the TO it can be edited one more time only.
- TOs that are not released until a certain time will be deleted in the system and have to be re-entered manually!
- No transports will be ordered without a released TO.
- In order to ensure that adjustments are performed, a reminder e-mail will be sent.

CUT OFFs: supplier TO release - 11:00 am 1 day before pick up | all document upload on pick up day until 13:00



TO must be released (saved)

until

Latest TO Update

(2 hrs after pick-up)

Pick-up day

11 am

Pick-up day -3

Supplier training material Extended TO update reminder

- ▶ With TMS release 17.4 the TO update reminder email has been enhanced
- ▶ The check for the availability of attributes has been enhanced and now includes:
 - article IDs
 - delivery note no.
 - commercial invoice no.
 - export declaration no.
 - purchase order no.
 - TO documents

TO Update Remin	uer						
Dear Shipper,							
Be advised that the att Please update the field			tant data. ore the latest TO update time i	s reached.			
Transport Order ID	Dickup (Date)	Article ID	Availability of Documents	Commercial Invoice Number	Delivery note number	Export Declaration Number	LatestTOLIndateDateTin
3.5	Alexander Land		4.5	Commercial Invoice Number			
3.5	Pickup [Date] 15.12.2017	Article ID OK	Availability of Documents OK	Commercial Invoice Number Please Update	Delivery note number Please Update	Export Declaration Number 123456	2017-12-05 15:00:00.0
Transport Order ID 123456789 456789123	46		4.5				

- ▶ With the reminder email, Suppliers will receive an overview of missing fields to be updated on the TO
- ► Reminder e-mails will be sent separately for AIR and SEA shipments



HOW TO ANNOUNCE YOUR TRANSPORT ORDER DEMAND?

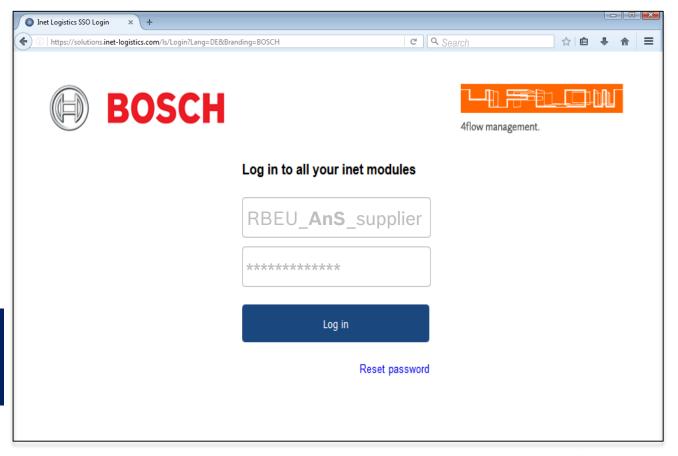


Supplier training material TMS Login

- Open your internet browser and go to:
 https://solutions.inet-logistics.com/ls/Login?Lang=EN&Branding
 =BOSCH&LoginSystemId=INETIDP
- Type in your username and password
- 3 Press "Start" to log into the TMS.

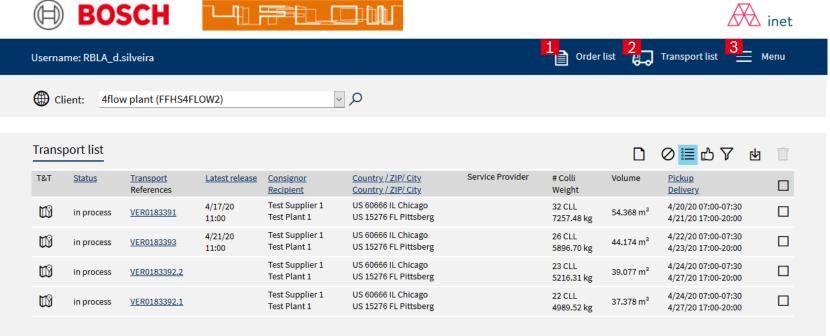
You have to change your password the first time you log in!

USE YOUR ANS ACCOUNT YOU RECEIVED FROM OUR TEAM:
"SHS-SUPPORT"





Supplier training material Main menu



In TMS the following masks are available

Order List

Shows overview of all released transport orders in which shipper takes part as consignor or recipient

2 Transport List

Shows overview of all released transport orders that can be released by the shipper

3 Menu

Configuration of default values logout

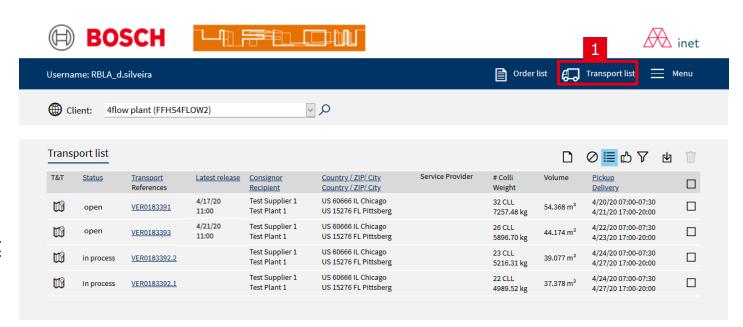


Supplier training material Step 1: Go to transport list

Go to Transport List:

In the transport list, the transport orders with status "open" and the closest pick-up day will be listed first.

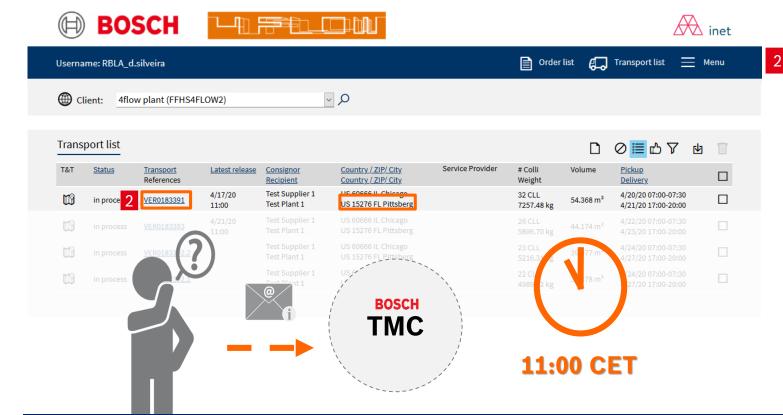
In case of any holiday at your pick-up place, please inform TMC and request a Transport order to be created!



If the transport is required, the transport order has to be released (saved) by the shipper.



Supplier training material Step 2: Select relevant TO



Select transport order with status "open" for the relevant pick-up day and check the destination your are shipping to!

If the transport is not required, the transport order

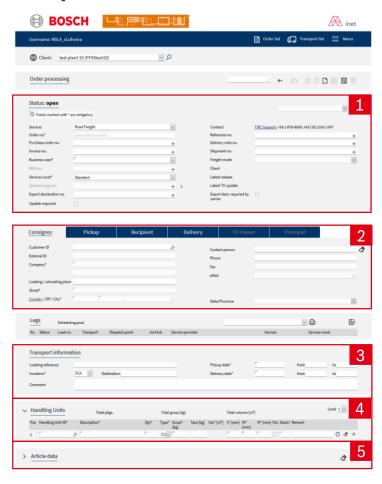
should be left in status "open" and will be automatically deleted by the system.

If you cannot find any open TO for your shipment, please contact TMC!

Please make sure to request the TO before the agreed cut-off!



Supplier training material Transport order details



By clicking on the transport order number in the order list or the transport list, the transport order details will be shown.

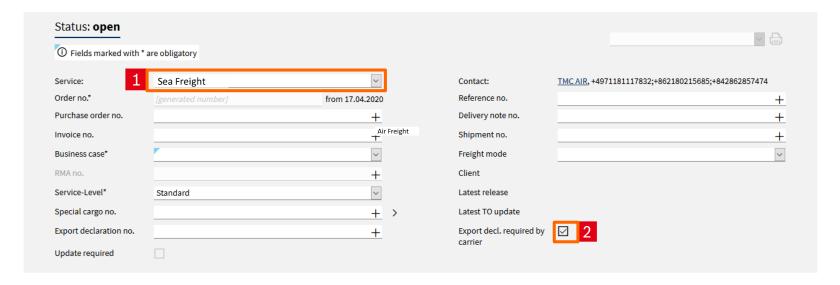
The mask for transport order details is divided into five main parts:

- 1 Order header with main transport order details (Step 2a)
- 2 Address information
- 3 Transport details and times (Step 2b)
- 4 Package information and quantity (Step 2c)
- 5 Article information and quantity (Step 2d)

Fields marked with an asterisk (*) are mandatory.



Supplier training material Step 3: Check TO data



- Check your TO's transport mode, use the correct transport mode and if you cannot find the correct one, please immediately notify TMC.
- If you do not prepare the customs documents, this box here will be automatically ticked. If you are responsible for the Export Customs Clearance of your goods, you have to add the MRN / T1 number, if possible already during TO release. If not possible, during the TO update process.

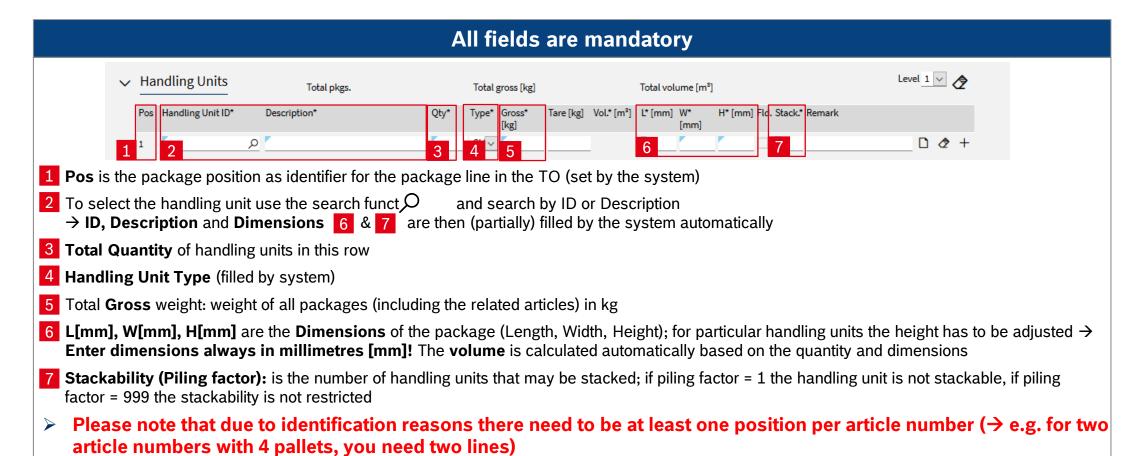
Supplier training material

Step 3/2: Loading reference & check of Incoterm

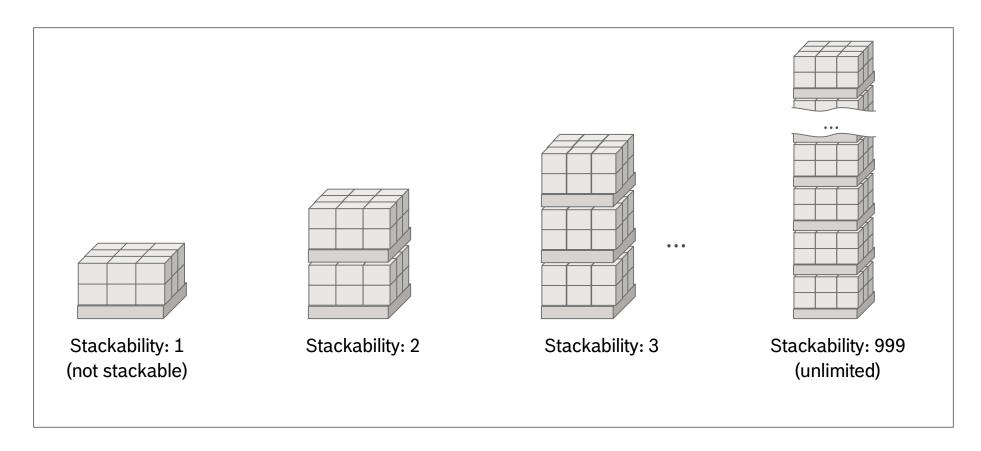
Loading reference (if applicable), Incoterm has to match the aligned Incoterm Transport information Loading reference Pickup date* FCA Destination Delivery date* Incoterm* Comment 1 A special loading reference number (if necessary) can be inputted in the field "Loading reference" 2 It is necessary to check the Incoterm, since it is relevant for the customs declaration.

Supplier training material

Step 4: Complete / check handling unit information

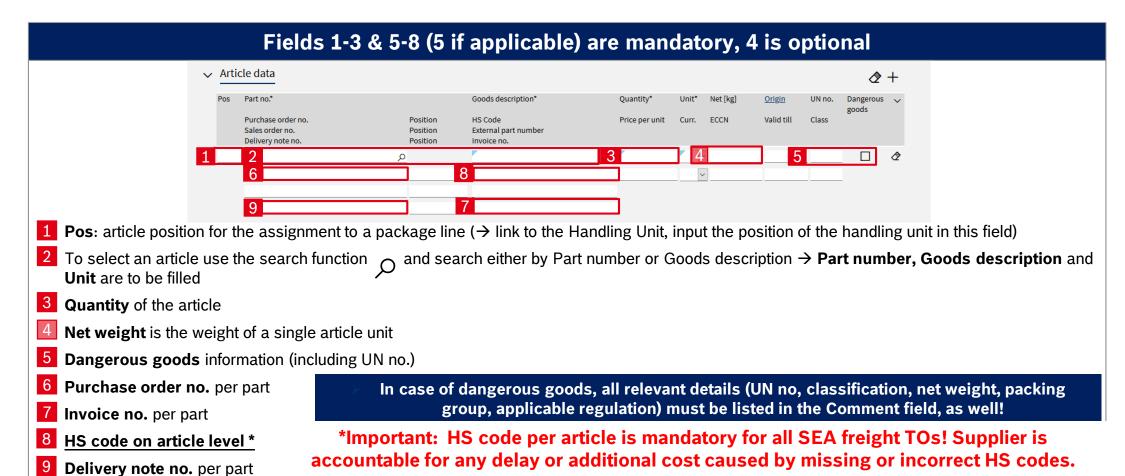


Supplier training material Explanation of container stackability



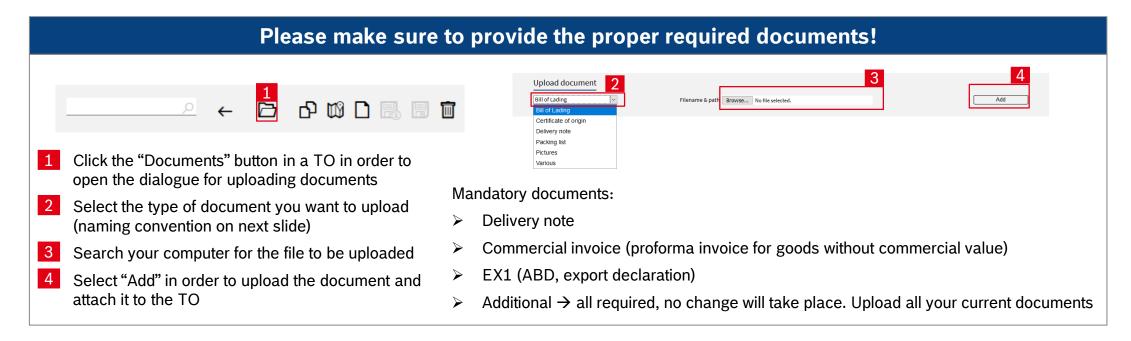
Supplier training material

Step 5:Complete / check article information+ document references



Supplier training material

Step 6: Upload transport documents & attach them to the goods





All documents that are mandatory for the customs process have to be uploaded (until: 13:00 on the pick up day) in TMS and ATTACHED to the shipment



Export customs clearance Supplier responsibility: MRN* creation

Please make sure to provide the proper required documents!

- The Export Declaration (MRN*..) is the responsibility of the supplier (excl. EXW Incoterm)
- If you cannot create the export declaration on your own,
 - o you have to find a broker or service provider who will create the relevant export declaration for you.
 - o If needed, TMC can provide a contact from our LSP we are working with. Nevertheless you need to agree on cost and operational set-up directly with the LSP. TMC / Bosch will not pay for the MRN creation nor are we going to order the service for the supplier.
- Please make sure to contact the LSP directly and arrange the Power of Attorney form with them to enable the LSP to do the customs clearance on behalf of you (as supplier).
- Irrespective who creates the MRN → Supplier has to ensure that the MRN is uploaded by latest 13:00h CET on day of pick-up!
- Example timing (Service provider / Broker Set-Up) :
 - o if agreed pick up day on the transport order is Wednesday you need to send all relevant documents for MRN creation to your service provider on Monday (2 days before pick-up)
 - o Your service provider creates the MRN in time before the pick-up and send it back to you in time so you can upload it to the iTMS
 - The MRN needs to be uploaded until 13:00h CET on the pick-up day so the LSP can pick-up the goods as agreed
 - Make sure to check all dates and time-lines for the MRN creation, as well as the needed documentation with your broker / service provider upfront. Your broker / service provider might have other timelines!
- Important! Agreed Pick-Up Time needs to be kept and can not be shifted because you or your service provider could not finalize the MRN in time!
- How does the upload to iTMS work? Please refer to the previous page!







If you cannot create the export document, please make sure to organize MRN with LSP directly.

Upload MRN into TMS latest 13:00 on pick up day by supplier in all cases

Supplier training material Upload of transport documents - naming

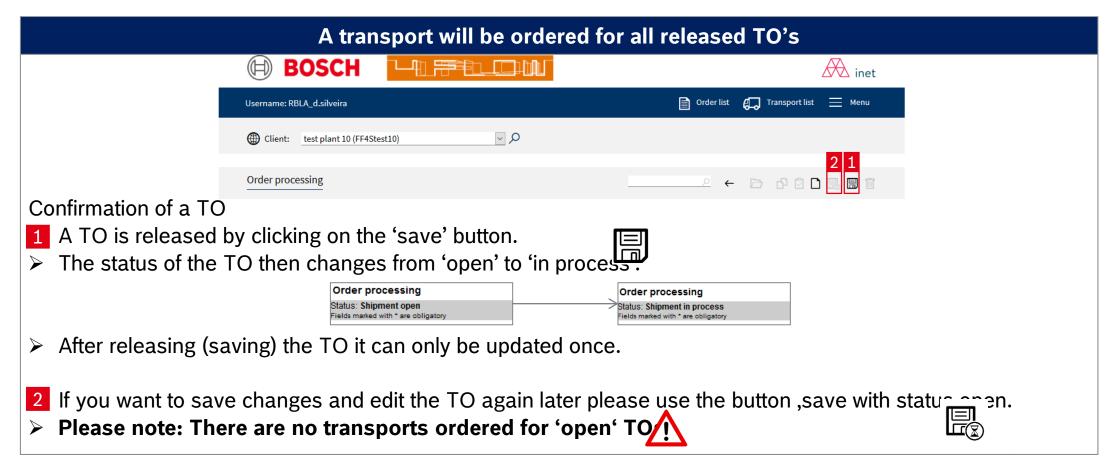
Following document types are necessary for an international transportation process und have to be uploaded in the TMS per TO according to the following standards (opportunity **A** (every documents in an own file) or **B** (all documents compiled in one file):

	Document name	Document type (EN)
		Commercial Invoice
A	"TO-number_ DN "	Delivery note
	3 "TO-number_ EX "	Export declaration
$B \Big\{$	"TO-number_documents"	Various

		Document name	Document type	Date / time	User	
1	Ī	<u>VE07414184 CI.pdf</u>	Commercial invoice	17.04.2020 14:39	RBLA_m.ferreira	
2	Ī	<u>VE07414184 DN.pdf</u>	Delivery note	17.04.2020 14:39	RBLA_m.ferreira	
3	Ī	VE07414184 EX.pdf	Export declaration	17.04.2020 14:39	RBLA_m.ferreira	

Supplier training material

Step 7: Release the TO





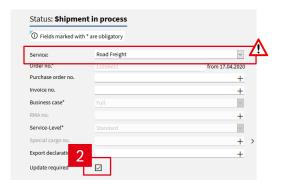
Supplier training material Step 8: TO update process

- If you want to update a TO, you have to first open the corresponding TO via the transport list
- You now can see a tick inside the box: "update required", which means that you can update the TO one single time
- You can now edit the handling unit information analogue to the process explained above, to save the changes, press the save button.



It is not allowed to change the Service







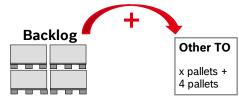
Supplier training material TO adjustment / shipping of backlog

The TO adjustment allows to ship volume that differs to the delivery schedule

Adjustment means that I have to adjust the TO volume to the delivery volume. Possibly because you shipped only partial orders before or the plant ordered short-term.

There are two options for shipping additional volume:

- 1. If you have a TO that matches the delivery day you can add the volume to this existing TO
- (→ fill in additional goods to the existing TO according to the described process)



- 1. If you do not have a TO that matches the delivery day you have to call the TMC to create a manual TO
- (→ fill in additional goods to the new TO according to the described process)





Communication with TMC Help us to identify your goods

Always mark each Handling Unit with the TO

Why is the transport order (TO) number on the pallet so important?

- The TO has to be linked to the physical shipment in order to ensure a clear identification of transport details within the network and for the goods receiving department at BOSCH.
- Please attach the label to the shortened side of the pallet (1200mmx800mm, 1140x790 mm) in order to make it still visible after loading.
- > Any delay related to pallets not marked with TO reference, will remain the Shipper's responsibility.

Please use the TMC label Recipient: LOC-TP1-B as an additional label to Testbranch B vour Bosch Standard Street 1 Label (i.e. VDA, ...) DE 34567 Frankfurt The TO label indicates the Consignor. LOC-TS1-A TO Number which will Entered: Loading / Unloading place Street 1321 support the identification DE-39483 Lilienthal of the goods in the warehouse

Did you know? We have a TMS Label

- > Select "Label SSCC" in the header of the TO
- Press the "Print" button to print label

Status: Shipment in process

O Fields marked with * are obligatory

All handling units must to labeled | all labels must to includes the TO (transport order) number



Supplier training material Shipments with high volume – split of pallets

Split of pallets

- The number of pallets on one TO should not exceed the capacity of a 40' container (Weight & pallet space)
 - Max. weight: 20 000 kg
 - Max. number of pallets:

Pallet type	Not stackable	Stackable
1200 x 800 mm	24	48
1200 x 1000 mm	21	42
Container pallet 1140 x 790 mm	30	60
Others	To be calculated by s	supplier

Creation of transport documents

- Every TO must have separate shipping documents, therefore in case of huge volumes, all shipping documents need to be issued as per the separate TOs:
 - Delivery note
 - Commercial invoice (proforma invoice for goods without commercial value)
 - EX1 / MRN (ABD, export declaration)
 - Any other relevant document

If the planned shipment exceeds the limit, always request additional TO(s) and inform TMC!



FULL CONTAINER LOAD (FCL) SPECIFICS



Supplier training material Weekly FCL forecast

- In order to secure place on the intended vessels, 4 weeks forecast needs to be sent to TMC until each Wednesday EOB:
 - 1. Email subject should contain: SEA FCL Forecast + destination country
 - 2. Forecast for the current week +4 2: total number of the necessary containers on weekly basis
 - 3. Forecast for the current week +1: number of required containers on daily basis
- > Example:

u) CWn+1 (Fri)	CW n+2 (Su
	O11 11. F (20
0	2
0	3
Ŧ	0



- TMC provides 4 weeks forecast for LSP, to ensure the container availability, therefore Shipper must **inform TMC**, **if any fluctuation** is expected in the near future.
- > Container number increase can't be guaranteed if announced later than 2 weeks (by Wednesday EOB) before pick-up.
- The weekly forecast is not equivalent to the transport ordering! Each container has to be ordered via TMS portal, based on the agreed TO release process!
- The FCL loading reference can be reported in the TO "Loading reference" field but also requested in the FCL forecast report

Please send the forecast data to this e-mail address: BOSCH_NA@bosch.com



Supplier training material Seal and container number communication

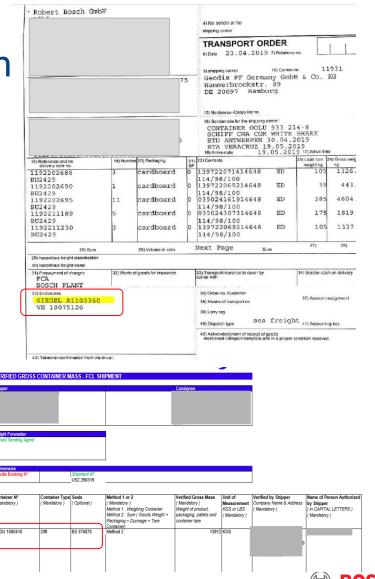
In case of FCL, the shipper has the responsibility to communicate the seal and container number belonging to each TO to TMC, so that TMC can providee information for proper shipping documentation.

For the above communication, there are 2 possible ways:

- Document the seal number on the VGM document (containing container number) and upload to the relevant TO
- 2. Document the seal and container number on any shipping document and upload to the relevant TO*

Shipper needs to advise via TMC questionaire, which shipping document is used for seal and container number communication.





Supplier training material VGM Declaration

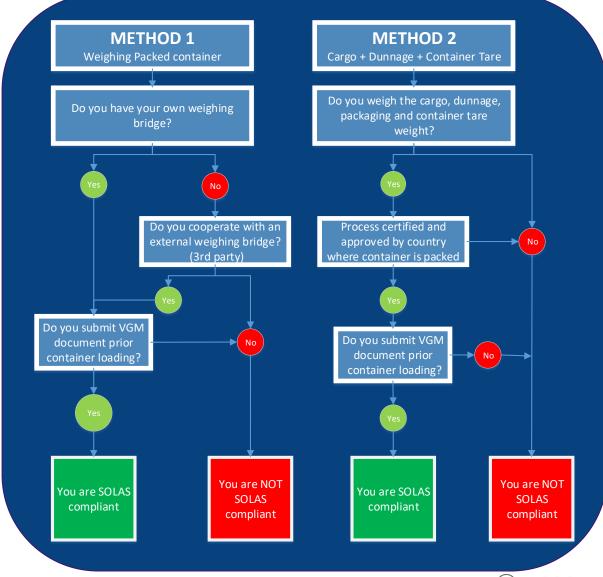
Effective from 1st July 2016, with the SOLAS amendment covering container weighing regulations, a packed container will no longer be allowed to be loaded on board vessels without VGM documentation.

The shipper is obliged to verify the gross mass of the containers carrying their cargo by either of two permissible weighing methods before these containers can be loaded on a vessel.

VGM documents are:

- > responsibility of the Shipper
- > required to be uploaded to TMS.

During the implementation phase, please inform TMC about the Method you are using for VGM.





COMMUNICATION WITH TMC



Supplier training material Contact us!



In case an exception occurs please always contact the TMC via phone or e-mail!



You should call the TMC when:

- An exception occurs
- In case of any question/issue
- Pick-up is required

TMC will:

- Manage exception
- Help you with your question
- Arrange pick-up

SEA_Test Supplier 1_00001_PLantID123_US

Dear TMC,

Please arrange collection for the following:

Transport mode: SEA
Collection from ID: 00001
Shipper name: Test Supplier 1
Planned pick-up: day.month.year
Receiving Plant: PLantID123

Many thanks,

Best Regards,

Test Supplier 1

Please include the following data in your mails to TMC

- Subject: Transport mode_Supplier name_Supplier ID_Receiving Plant code_Receiving Country
- ➤ Mail:
 - ✓ Transport mode
 - ✓ Supplier ID
 - ✓ Shipper name
 - ✓ Planned pick-up day
 - ✓ Receiving Plant
 - ✓ TO number (if already available)



Supplier training material TMC Contacts

ROAD 6	AIR	SEA SEA
	US: <u>TMC_NA@bosch.com</u> +49 (711) 81117832	US & MX: <u>TMC_NA@bosch.com</u> +49 (711) 81117832
EU TMC ROAD TMC_EU@bosch.com +36(1)879-8500	CN: <u>TMC_CN_AIR@bosch.com</u> +49 (711) 81117758	CN: <u>BOSCH_TMC_SEA@4flow.com</u> +49 (711) 81117831
	BR: <u>BOSCH_TMC_Sea_LA@4flow.com</u> +55 19 2514 4208	BR: <u>BOSCH_TMC_SEA@4flow.com</u> +49 (711) 81117831
	IN: <u>TMC_AP@bosch.com</u> +49 (711) 81117832	IN: <u>TMC_AP@bosch.com</u> +49 (711) 81117832
1 working day prior pick-up 11:00 CET	2 working days prior pick-up 11:00 CET for India 1 working day prior pick-up 11:00 CET for US,CN and BR	LCL: 1 working day prior pick-up 11:00 CET FCL: 2 working days prior pick-up 11:00 CET FLORENCE: 2 working days prior pick-up 16:00 CET
Road freight account to be used	SEA & AIR freight account to be used	SEA & AIR freight account to be used
Allowed	Not Allowed	Not Allowed

Only provided TO to be filled out

Only provided TO to be filled out



Standard

TO release

Client info

Manual Order

TO released based on routing instruction

THANK YOU VERY MUCH FOR YOUR PARTICIPATION, YOUR SUPPORT AND COMMITMENT IN THE FUTURE!

